

	<u>Reviewer #1</u>		<u>Reviewer #2</u>		<u>Reviewer #3</u>	
	Stronghold	Dunbar	Stronghold	Dunbar	Stronghold	Dunbar
A) Qualifications/Experience of firm (25)	15	25	20	25	20	25
B) Qualifications of Key Personnel (25)	25	10	15	10	20	15
C) Proposed Approach (15)	1	12	10	5	5	5
D) Fees and Charges / Value (15)	15	0	15	0	15	5
E) Submittal Quality, Organization, Completeness (5)	2	5	2	3	2	5
1) Presentation of information is logical and clear						
2) Completeness of proposal content						
3) Adherence to format and layout requirements						
4) Compliance with Specifications						
F) Sustainability Efforts (5)	1	2	3	3	5	5
G) Small Business Enterprise (SBE) participation (5)	0	0	0	0	0	0
Total Score	59	54	65	46	67	60

Comments:

Stronghold Armored

Project approach lacking details

Military experienced staff

Dunbar

Good company history and experience

Pricing not competitive

Exceptions to requirements of RFP include:

 No listing of couriers

 Paid leave and minimum wage law

 Limitation on # of items picked up